

Accounting smart. **Business intelligent.**

OPERA^{II}_{TM}



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Pegasus.

Significant, innovative
and supportive.



We know
business.

It shows in our
accounting
software.

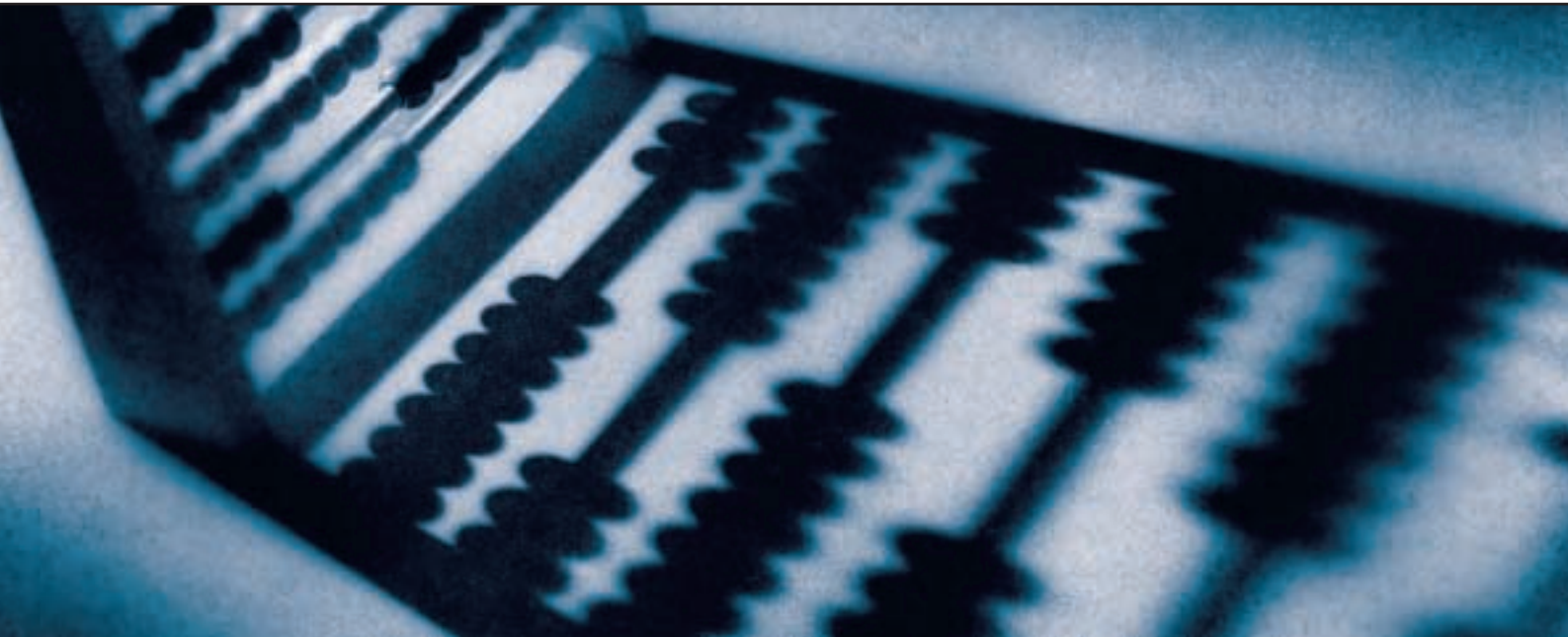
Pegasus has been developing market-leading financial and business management solutions since 1982. Because we have an in-depth understanding of the business market we can produce innovative software that offers real benefits to our customers' businesses.

And we can draw on impressive resources to develop our software. As part of Systems Union Group plc, one of Europe's largest and most successful software organisations, Pegasus is in the enviable position of being able to concentrate on what it does best – creating and delivering the software and services its customers demand.

At Pegasus we never forget that our customers are our greatest asset. And that's why we have chosen to support them through a carefully selected nationwide network of dedicated specialists – Pegasus Certified Partners, who offer our customers a complete service, from pre-sales consultation and software demonstration to installation, training and after-sales support.

Opera II.

Accounting smart. Business intelligent.



With features designed to take some of the strain out of running your business, Opera II gives you more than any other financial and business management software. With flexible reporting and analysis functions, it's a smart accounting package that puts you in control of your business. Add innovative alerting and scheduling tools and you have an intelligent business solution that helps you maximise productivity.

And how does it do all this? Opera II integrates with the way you run your company by seamlessly connecting 'all things' accounting with other departments. It's modular and extensible, and can be fully tailored to your business – now and as you grow.

Opera II starts with the solution to suit your business: [Opera II Small Business®](#), [Opera II Enterprise®](#) or [Opera II Enterprise SQL®](#). As your business needs increase, add modules to give you features

beyond accounting: sophisticated analysis and reporting, order fulfilment, inventory and manufacturing, payroll & HR, as well as instant alerts to keep your business on its toes. Opera II is designed to integrate with other software and systems, such as Microsoft® Excel, so the whole office can easily take advantage of the information generated.

It's smart, it's intelligent. And no other business solution can offer you such a return on your investment.

Opera II modules.

Out of the box and ready to work.

A modular solution, Opera II is designed to grow dynamically. As more business needs emerge, you can add on extra modules, companies and users to create a solution that fits.



Decide your starting point and add modules as your business grows.

Expanding seamlessly to accommodate the changing needs of your business, the Opera II range has been designed with functions specifically to suit you.

Opera II Small Business

An entry-level version of Opera II, Opera II Small Business includes all the standard functionality of Opera II Enterprise, but is designed to meet the needs of smaller businesses that may not need the same level of scalability, analysis and management reporting.

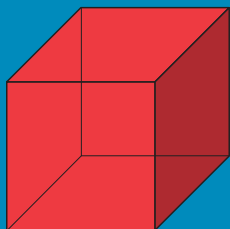
Opera II Enterprise

Opera II Enterprise builds on its strong foundations as the finance and accounting system of choice for growing businesses. Now the market-leading SME product, Opera II Enterprise is clearly focused on the needs of businesses and users. Featuring greater financial analysis with the powerful reporting capabilities of XRL, it fully integrates e-mail to offer all the functionality a progressive business requires.

Opera II Enterprise SQL

Opera II Enterprise SQL is ideal for organisations who need a Microsoft® SQL Server solution. The newest addition to the Opera II family, Opera II Enterprise SQL has been designed and built using the most powerful components of Opera II Enterprise to deliver a wealth of great functionality alongside the flexibility of the Microsoft® SQL database.

Modules



Start with your package...

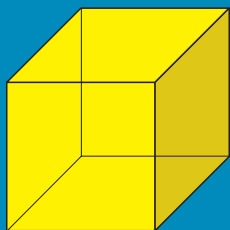
OPERA^{II}
SMALL BUSINESS

OPERA^{II}
ENTERPRISE

OPERA^{II}
ENTERPRISE SQL

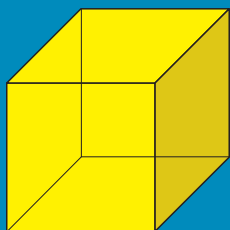
...and then add modules

+



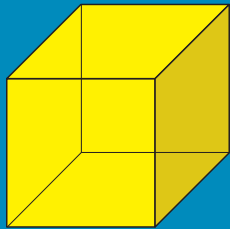
financial
modules

+



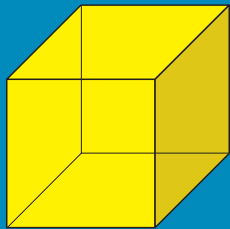
logistics
modules

+



payroll & HR
modules

+



reporting and
analysis modules

Migration

Opera II is designed to be implemented quickly and simply – migration couldn't be easier.

Swift, easy implementation

- seamless upgrade – no data conversion required from Opera
- data conversion tools available for migration
- rapid deployment – no need for extensive training
- intuitive – lower implementation costs

Links with other systems in your business

- data import and export facilities
- easy to customise
- e-mail integration
- Microsoft® Office integration

Lower cost of ownership

- scalability – Opera II evolves with you as business requirements change
- budget yearly for legislative and software upgrades – a Pegasus Annual Maintenance Contract covers all
- reduced IT overheads – Microsoft® technology offers greater resilience against hardware or network failure

Your Pegasus Certified Partner: a dedicated specialist

- expertise – qualified, experienced personnel
- consultation – every step of the way
- support – either on-site, by telephone, or via the Internet

Migration.

Growing as your business grows.



Migration couldn't be easier with Opera II. It's designed to integrate with existing applications, systems and technology so it can be deployed simply and rapidly. And the quick and easy set-up of Opera II reduces the need for extensive consultancy and implementation costs.

Opera II is designed to give a transparent and seamless migration path, whatever your individual business requirements. Because it's a modular solution you can add functionality, quickly and easily, any time your business needs change.

If you need to migrate to any of the Opera II products from another system our data conversion tools simplify and streamline the whole process. An inbuilt import module ensures swift, efficient and accurate transfer of data. Not only does this make the process painless, it saves valuable time and money too.

Financial modules.

Keeping your business healthy.

Financial management is at the heart of any business and when tightly controlled, is one area that can help drive it forward. The Opera II financial modules are designed to do just that.



The financial modules give you the integrated tools you need to fully control your financial data and processes, taking advantage of the information Opera II holds. With instant access to accurate, up-to-the-minute financial information, you can efficiently track and analyse key information, improve productivity and make informed strategic decisions on the direction of your business.

Including Sales, Purchase and Nominal Ledgers, Advanced Nominal, Multi-Currency, Cashbook, Costing and EC VAT, the Financial modules

address all financial aspects of your business and let you customise Opera II to suit your business.

Sales Ledger – customers are central to a business; the Sales Ledger efficiently manages and controls customer records. It allows you to create profiles and trading terms, processes credit notes and invoices as well as receipts and statements. Customer transactions can be processed in any currency, while the built-in credit control facility improves cash flow by allowing tighter control in the management of customer payments.

Purchase Ledger – a total management system to control your supplier transactions. Each account can be set up to match specific supplier profiles, including trading terms and discount levels. And you can establish payment methods to suit the way you work, including cheque and BACS.

Nominal Ledger – the window to your company's financial status. Real-time data from the Sales Ledger, Purchase Ledger, Invoicing/SOP, Payroll and Cashbook for management information and reports will help to determine trends in your company's performance.

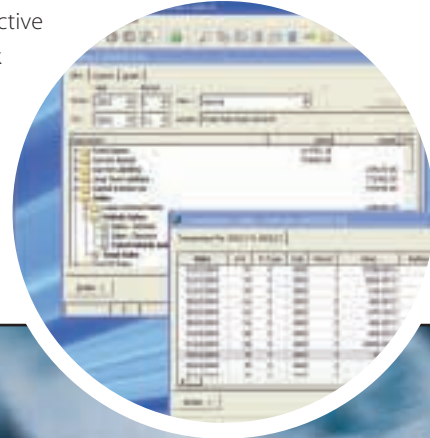
Advanced Nominal Ledger – provides comprehensive enterprise analysis and reporting facilities, ensuring that you are always in full control. Analyse and report on key information such as revenues and expenses by Nominal Account, Cost Centre, Department or Project.

Multi-Currency – handling foreign currencies is simplicity itself with the Opera II Multi-Currency module.

Unlimited currencies, exchange rates per transaction type and calculation and recording of exchange rate differences all work to ease the burden.

Cashbook – there's little that is more critical to a company's financial well-being than effective cash management. Cashbook facilitates this through integration with other

financial modules – you can post receipts, payments and refunds from financial modules as well as enter bank and interest charges. A reconciliation facility ensures accuracy.



Opera II
modules.
Integrated
tools.
Complete
control.

Costing – cost control is a vital element in any business. This module allows you to track job costs and revenues against budgets. Costs can be broken down against a variety of categories including Labour, Contractor, Direct Expense, Stock and Interim Billing. Transactions can be processed either from within Costing or any of the associated modules (Sales Ledger, Purchase Ledger, Stock, POP or Invoicing/SOP). For example, sales documents can be generated within Costing or Invoicing/SOP, allowing you to invoice unbilled costs; stock can be issued directly to

a job; purchase orders can be raised against a job to generate a committed cost.

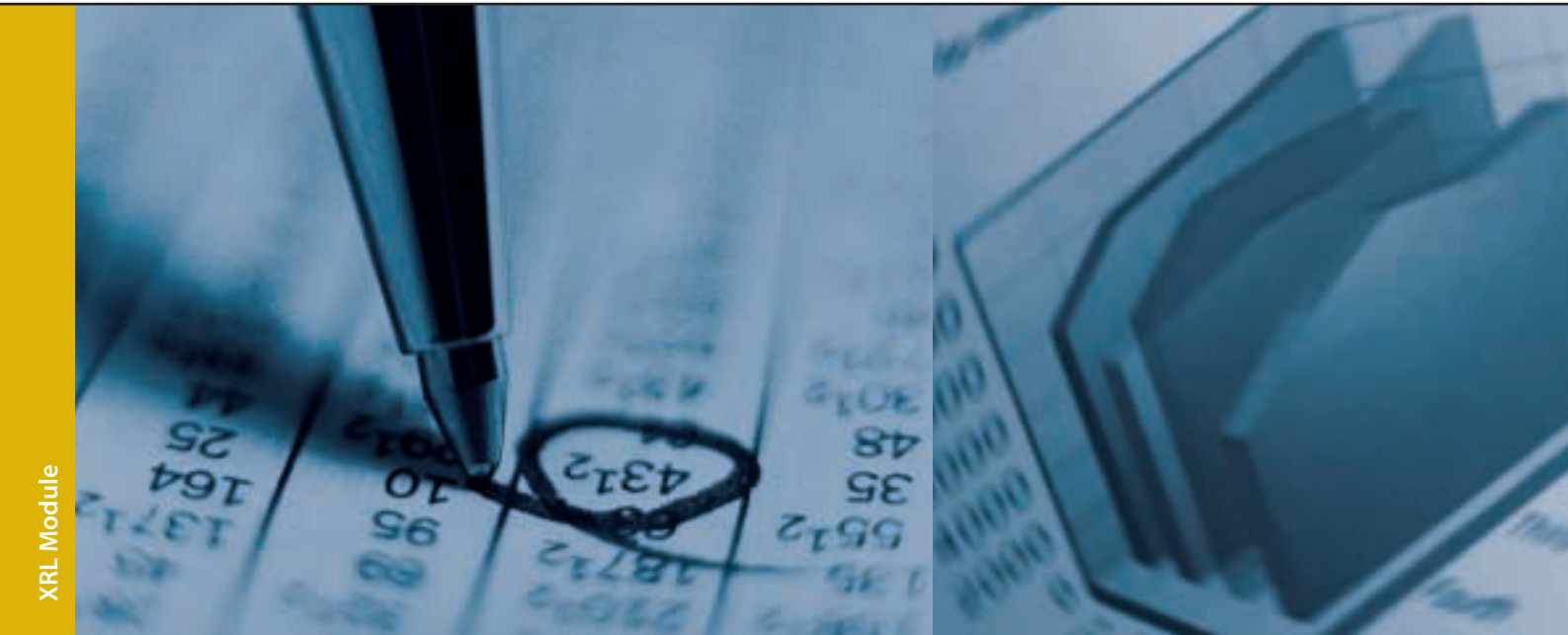
EC VAT – define and maintain the information to produce the EC Sales List (ESL) and Supplementary Declarations (SD), including country codes, modes of transport, terms of delivery and commodity codes. Nature of Transaction Codes are also maintained in order to complete the relevant part of the Supplementary Declaration for Intrastat purposes, and Commodity Codes are also maintained for Intrastat purposes as identified in the Intrastat Classification Nomenclature (ICN).

If you are using foreign currency accounts, appropriate VAT rate codes for EC sales and purchases can also be set up. This module will then collect the information needed to produce the returns for trading with EU member countries.

XRL.

Talking to Excel.

Using XRL (Excel Reporting Layer), Opera II allows Microsoft® Excel access to live data at the click of a mouse, so users don't have to copy and paste, re-key or work out formulas.



Key data from other sources can also be combined to offer complete enterprise reporting and analysis.

Budget information, stock adjustments and price lists manipulated in Excel can be written directly back into Opera II. Reports can be set up and run without intervention, using the Opera II XRL Macro Builder.

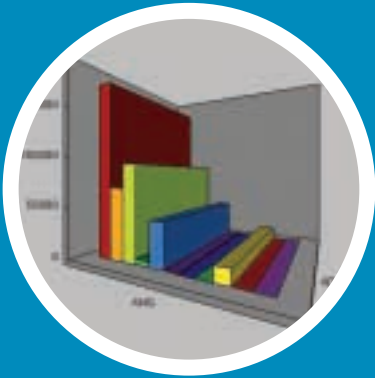
XRL includes the use of headers, details, subtotals and footer sections, so you can apply Excel's diverse range of report styles, formats and printing options to all your business data.

XRL is a powerful and flexible tool that can change the way you do business.

The Cube Analysis utility provides a simple and extremely effective insight into summarised business operations and trends.

Users can select Opera II data to form the dimensions of a cube using a simple drag and drop technique. These results can then be manipulated further, providing greater insight, including drilling down and displaying data trends visually with the help of the Charting Wizard.

XRL



XRL includes the use of headers, details, subtotals and footer sections to provide professional-looking reports and enables Excel's diverse range of report styles, formats and printing options to be applied to your business data.

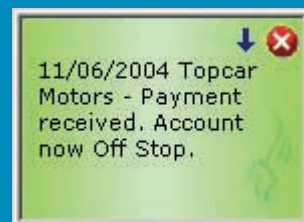
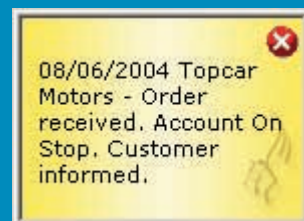
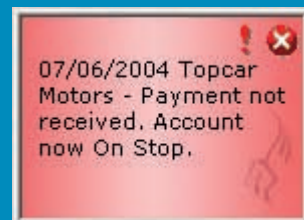
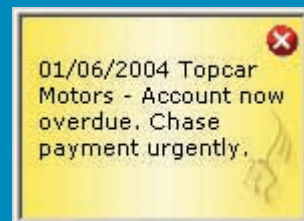
Features

- allows information to be incorporated into Excel from the Opera II financial, logistics and other modules
- multiple Opera II database tables can be interrogated onto a single Excel worksheet
- cross-company reporting
- cube analysis for multi-dimensional reporting
- report designer facilities
- dynamic write back facility for Nominal Ledger budgets, price lists and stock adjustments
- progressive drilldown from Excel to the live underlying Opera II transactions
- access to data controlled by Opera II security settings

PIM

Benefits

- improved debtor management – automatically recognise overdue invoices
- budgetary control – identify developing trends that can have a direct impact on profitability
- optimisation of stock – monitor and notify stock levels
- business administration – produce timely and simple management information for non-financial managers



Pegasus Instant Messenger.

Keeping your business on its toes.

Locked away in accounting is business-critical information that can help the rest of your business perform even better.

Pegasus Instant Messenger (PIM) helps release that information by enabling users to generate an unlimited number of pop-up instant messages that automatically share critical information with relevant people in the business.

Features that go beyond accounting and can actually help grow your business.



PIM Module

While other messenger systems operate in a stand-alone environment, PIM sends pop-up alerts, generates e-mails, reports and information. You can chat with colleagues about business and topical issues, as well as offer options on how to act on the information.

Messages can be despatched to designated recipients and configured by precise business rules, timed events or specific topics. It's easy to set up and use, and puts accounting information to work – always keeping an eye out for your business.

Features

- **Easy to use** – there is no need to invest in expensive training or consultancy. PIM is simple to configure via a user-friendly wizard and is easy to use.
- **Data security** – PIM is independent of Opera II. Information can be sent in a secure environment to anyone in your business from stock and despatch to sales and accounts staff.
- **Independent delivery** – PIM is linked with internal and back-office systems; unlike most other 'instant messenger' type products there is no need for a permanent web connection.

Advanced Features

- **On-Line Collaboration (Chat)** – enables one user to begin a chat session with another, so any business decisions can be discussed and acted upon immediately.
- **User Groups** – allows distribution of an alert to all people within a group.
- **Task Manager** – user-definable formula fields for more powerful, complex and sophisticated task management capabilities.
- **Simple and Advanced Set-up Wizards** – from the most basic to the most sophisticated tasks, toggle between the two for all your set-up needs.
- **Instant Notes** – a quick, easy, secure and cost effective alternative to internal e-mail.

Logistics modules.

Put yourself in control.

Integrate sales orders and stock with financial information and automate the delivery of customers' orders. Respond to demand for products and pricing, quickly and efficiently – retaining customer loyalty and increasing levels of customer satisfaction.



Stock Control – designed to simplify the way you manage the stock requirements of your business, this module helps you to optimise stock levels and benefit from controlled costs and improved efficiency.

Sales Order Processing – generates sales documents, checks customers' trading terms, discounts and credit limits. Stock is updated when a document is progressed through the various stages from order to invoice.

Purchase Order Processing – automatically generates documentation from purchase order through to delivery, maintaining and controlling stock levels.

Bill of Materials – provides fast and accurate manufacturing information including work in progress, assembly structure detail, where used or assembly cost reports and batch/serial item location from works orders.

Features

- controls assembly structures with costs broken down into raw materials and labour items
- assembly structures can be temporarily changed to meet the specific needs of a customer
- multiple methods of stock valuation
- multiple stock locations
- customer specific pricing
- batch/serial number tracking
- suggested re-order quantities
- generates sales documents
- optimises stock levels
- controls costs

Payroll & HR modules.

Approved, secure and automatic.

The Opera II Payroll & HR modules are designed to ensure that complicated payroll procedures are simplified and performed automatically and on time. They are fully tested to meet the Inland Revenue Payroll Standard for your peace of mind.

Accredited
by the
Inland Revenue.



eSubmission Utility – The first professional application to gain Inland Revenue approval for verifying and electronically submitting P35 and P14 information.

**TESTED AND MEETS
THE INLAND REVENUE
PAYROLL STANDARD**



Features

- user profiles, including password control and menu-level access restriction
- links to the Nominal Ledger and Cashbook modules
- definable cheques and payslips
- weekly, fortnightly, four-weekly and monthly paid employees can be maintained all on one company
- employee profiles
- employee payment details and payslip images held for up to 99 periods
- payslips from past periods reprinted at any time
- employees can be paid electronically via BACS
- submit year-end returns on diskette or Internet via the Government Gateway
- automatic management of Tax Credits and Student Loans
- directors' National Insurance calculations
- multiple pension schemes
- track all changes with the Audit Log
- full calculation of Statutory Sick Pay, Statutory Maternity Pay and Statutory Paternity Pay
- automatic calculation of Attachment Orders
- accommodates retrospective NI changes
- calculates holiday pay across year end

Pegasus Certified Partners.

A specialist with every box.

The best service you can possibly get for the successful implementation of a financial management solution is to have a dedicated specialist on your side.



That's why Opera II is sold and supported through our network of over 200 Pegasus Certified Partners nationwide. They offer a complete service, from selecting or upgrading a product to implementation and day-to-day operation, training and advice.

Pegasus Certified Partners have committed to stringent Service Level Agreements with Pegasus, which means you can be assured that they have the technical expertise and capacity to provide you with service of the highest calibre.

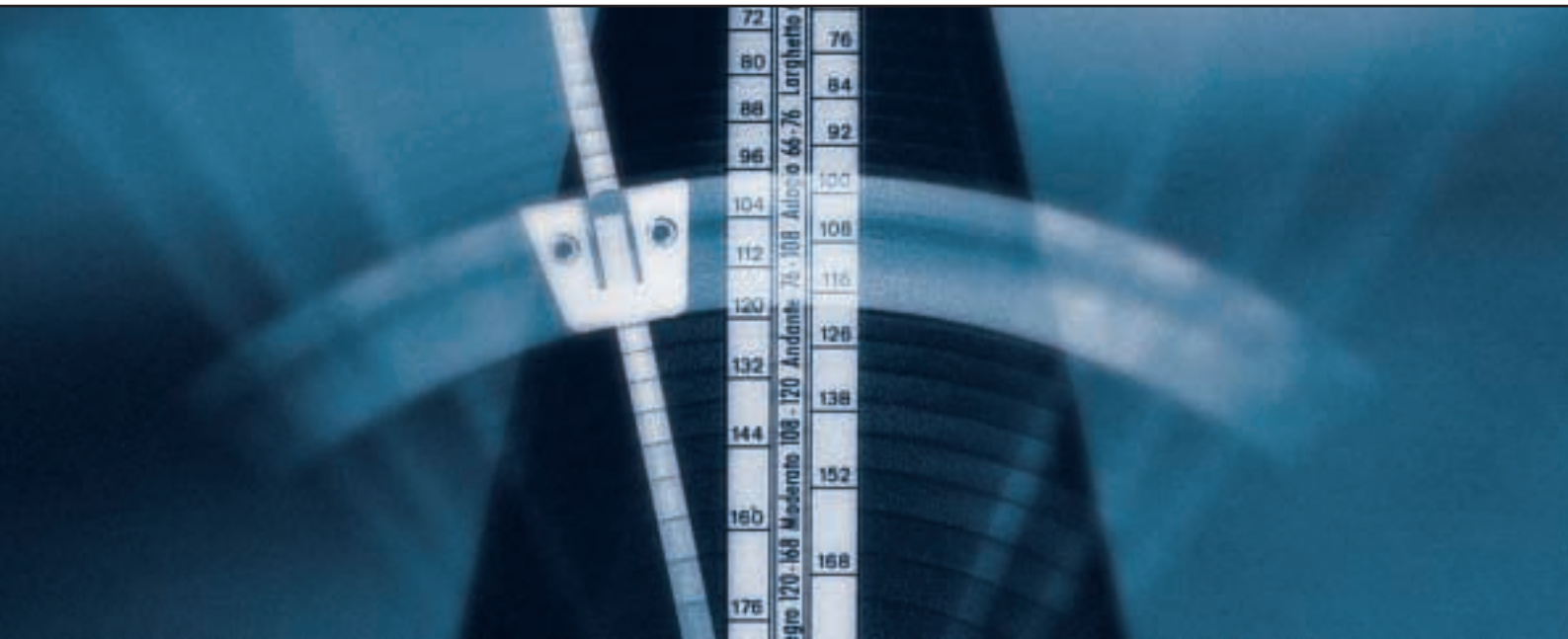
We select our Partners for their in-depth knowledge and Pegasus product know-how. Because Pegasus products are constantly evolving they need to understand your business needs and the capabilities of our solutions.

As most of our Partners are hardware providers, they can offer you a complete system solution.

We are firm believers in regular face-to-face communication, so we have ensured that the network of Pegasus Certified Partners covers the whole of the UK. It's a network designed to give you the best possible introduction to Opera II and total peace of mind – now and in the future.

Annual Maintenance Contract. Peace of mind.

A Pegasus Annual Maintenance Contract protects your investment and helps you maximise its potential. With the peace of mind it provides, you'll probably sleep better at night too.



The whole process of researching, maintaining and updating your software can be complicated, time consuming and expensive. Let's face it – you've probably got better things to do.

It's easy to forget how essential your software is to your business until you miss an upgrade and realise that you are in danger of missing a deadline, or discover that you are falling foul of new legislative requirements.

Investing in an Annual Maintenance Contract relieves you of the burden

of keeping your system up to date and places it firmly in the hands of your Pegasus Certified Partner. They will do the research and the legwork for you and ensure that you have everything you need to keep your business running smoothly.

An Annual Maintenance Contract is a cost effective and failsafe way to protect your Pegasus software and your business. One annual fee covers all software upgrades, product enhancements and maintenance releases for the entire year. So you know exactly what your maintenance costs are going

to be and can budget accordingly. Free software upgrades will ensure that you are always using the latest version of the software. You will also be sure that you aren't breaking any rules and are conforming to system and legislative changes. If disaster strikes and your Pegasus software is stolen, accidentally damaged or destroyed by fire, it will be replaced free of charge. No problem.

For more information about Annual Maintenance Contracts, contact your Pegasus Certified Partner.

Pegasus Opera II. Module listing.

Whatever the requirements of your business, Opera II can offer a cost-effective, streamlined and efficient solution. The question is, which Opera II product is best for your needs? Have a look at the chart below for an at-a-glance summary of the three Opera II products.



	OPERA II SMALL BUSINESS	OPERA II ENTERPRISE	OPERA II ENTERPRISE SQL
System Manager	✓	✓	✓
Companies	1-5	1-unlimited	1-unlimited
Users	1-5	1-unlimited	1-unlimited
Sales Ledger	✓	✓	✓
Purchase Ledger	✓	✓	✓
Purchase Invoice Register	✓1	✓3	✓3
Nominal Ledger	✓	✓	✓
Nominal Consolidation	✓1	✓2	✓2
Advanced Nominal Ledger	✗	✓	✓
Cashbook	✓	✓	✓
Multi Currency	✓	✓	✓
Payroll	✓	✓	✓
Number of Employees	1-100	1-unlimited	1-unlimited
Personnel	✓	✓	✓
Invoicing	✓	✓	✓
Sales Order Processing	✓	✓	✓
Purchase Order Processing	✓	✓	✓
Stock Control	✓	✓	✓
Multi-warehousing	✓1	✓4	✓4
Traceability	✓1	✓4	✓4
Bill of Materials	✓	✓	✓
Costing	✓	✓	✓
EC VAT	✓	✓	✓
Reporter	✓	✓	✓
Pegasus Gateway	✓	✓	✓
Toolkit	✓	✓	✓
XRL (Excel Reporting Layer)	✗	✓	✓
Pegasus Instant Messenger	✓	✓	✓
System Database	Microsoft® Visual FoxPro	Microsoft® Visual FoxPro	Microsoft® SQL Server

Pegasus Opera II.

Additional information.

Module Key

- 1 Optional component as part of the Feature Pack
- 2 Included as standard with Nominal Ledger
- 3 Included as standard with Purchase Ledger
- 4 Included as standard with Stock Control

Architecture

Microsoft® Visual Studio
Windows® 2003/2000 Server
Windows® XP/2000 Professional
Citrix® Metaframe XP (Standard Edition)